



## Lost Canyon Guest Group Policies:

Work Crew Requirements  
Cabin Clean Up  
Guest Group Merchandise Sales

Lost Canyon's Work Crew, Cabin Clean Up and Guest Group Merchandise Sales policies are part of what enables Lost Canyon to offer exceptional facilities at extremely reasonable rates. Your partnership in adhering to these policies is critical to keeping costs down. The Work Crew and Cabin Clean Up policies are non-negotiable. The Guest Group Merchandise Sales Policy may be waived for a contractually agreed upon per/ guest charge.

Thank you in advance for respecting our partnership which allows us to better serve you and to be good stewards of this magnificent ministry tool.

**The Work Crew Model:** this allows us to keep our full time staffing numbers to a minimum which reduces our operating expenses significantly. As with each of these policies, the savings are passed on to our valued partners.

**Work Crew Policy:** As stated in your contract all groups are required to bring a Work Crew of the appropriate size relative to the group size.. Details as to the actual ratios can be found in the Work Crew section of your GSI form or by contacting Lost Canyon. The Work Crew are critical to your time here. It is not possible for you and your guests to have a trip to Lost Canyon without a properly staffed Work Crew. The Work Crew is here to work and serve your guests alongside our staff; they are not considered "campers". They should not expect to participate in your retreat as a "camper", and they do not count towards your contracted guaranteed minimum. Members of the designated work crew are not charged a camp fee but all shortages of workcrew will be added to the final bill at the per camper rate times number of workcrew you are short. These fees do not cover the loss of needed labor from the weekend, but serve as accountability for the work crew partnership.

**The Cabin Clean up Model:** At Lost Canyon we ask our guests to partner with us in leaving camp as much like they found it as possible. This also helps keep operating and staffing costs as low as possible in an attempt to keep the camp fees down. This is a great tradeoff for approximately 20 minutes of clean up time and effort. The responsibility of clean up tasks being completed and being completed well falls to the leadership of the group. If these tasks are not performed to Lost Canyon's level of expectation, all or a portion of your deposit may be forfeited.

**Cabin Clean up Policy:** Lost Canyon requires our guests to perform 4 basic clean up tasks, which take a total of about 20 minutes. These tasks include: Taking all of the dirty linens to Clarabelle's after breakfast on the last day of camp, while there picking up a clean linen pack, placing that linen pack on the neatly folded blanket, as well picking up all of the trash in the room and bringing that trash to the dumpsters. All of these tasks are described in detail and posted in all the dorm rooms. The responsibility of these tasks being completed and being completed well, falls to the leadership of the group.

**The Retail Model:** Lost Canyon's General Store, Stone house Coffee Shop and Whistle Stop Cafe exist to enhance your experience at camp, as well as to help support lower camper cost. Detailed average retail sales per/guest statistics are kept and these numbers are factored into guest rates. In order to maintain lower camper fees, all sales of product outside of what Lost Canyon offers will fall under the policy below.

**Guest Group Merchandise Policy:** CDs, DVDs and books in support of your event are purchased or taken on consignment, at a wholesale price point and resold at retail price through our Lost Canyon General Store. The markup on all items sold on consignment will be 3% (i.e. If guest musician/speaker needs \$10 per CD, we will sell it for \$10.30). This fee is only to cover credit card transaction fees). Additional promotional products such as T-shirts, hats, etc. may not be sold at Lost Canyon. Our Retail Manager will give the Camp Director a receipt for total sales from the event and a reimbursement check for proceeds from product sold will then be processed through the Young Life National Headquarters in Colorado. Processing of the check takes approximately 2-3 weeks.